

Retail

SIR20216 Certificate II in Retail

Program Details

The VET Retail program is a qualification which provides entry level skills and knowledge in a range of activities and functions related to basic retail operations.

VET Retail is suitable for those wishing to work in various retail settings such as specialty stores, supermarkets, department stores, post offices, hardware stores, car dealerships, newsagencies, pharmacies and retail fast food outlets.

Course Length: 1 year

Program Content: 12 Units of Competency

Nominal Hours: 330 minimum

Delivery Mode: Face to Face, classroom based

Study Pathways

- ⇒ Certificate III in Retail Supervision
- ⇒ Certificate III in Community Pharmacy
- ⇒ Certificate IV in Retail Management
- ⇒ Certificate IV in Community Pharmacy
- ⇒ Diploma of Retail Management
- ⇒ Diploma of Visual Merchandising

Future Career Opportunities

- ⇒ Retail buyers
- ⇒ Telemarketers
- ⇒ Florist
- ⇒ Sales representatives
- ⇒ Sales assistant

Complementary Subjects

The subjects listed below are recommendations only:

- Maths
- Business Management
- VET Business
- VET Hospitality

Program Content

Year 1	Unit 1 & 2
SIRXIND001	Work effectively in a service environment
SIRXIND002	Organise & maintain the store environment
SIRXIND003	Organise personal work requirements
SIRXCOM001	Communicate in the workplace to support team and customer outcomes
SIRXWHS002	Contribute to workplace health & safety
SIRRMER001	Produce visual merchandise displays
SIRXPDK001	Advise on products and services
SIRXSLS002	Follow point-of-sale procedures
SIRXCEG001	Engage the customer
SIRXRSK001	Identify and respond to security risks
BSBWOR204	Use business technology
SIRXIND004	Plan a career in the retail industry



Contribution – VCE

Students will receive three VCE VET units at 1 – 2 level.

Contribution – VCAL

Contribution to VCAL is determined by the number of units of competence successfully completed. When a student has been assessed as competent in units totalling 90 nominal hours, this will contribute one VCAL unit towards satisfactory completion of VCAL. Students can receive up to 3 VCAL credits for VET Retail.

This program will satisfy learning outcomes for the Industry Specific Skills and Work Related Skills strands of VCAL.

Structured Workplace Learning

Required. Students will complete a 2 day work placement arranged by Mildura Senior College.

SWL Recognition is available to VCAL and VCE students who are undertaking a VCE VET program. Students who complete 10 days full-time equivalent work placement in their VCE VET industry area and the three sections of the Workplace Learning Record may be eligible for one VCE credit at Units 1 & 2 level or one VCAL general credit.

Training Organisation Information

This is a third party arrangement with Access Skills Training (4603).

Mildura Senior College is responsible for the Training and Assessment of this program.

As the RTO, Access Skills Training is responsible for issuing qualifications and statements of attainment associated with this course. For more information on Access Skills Training go to www.ast.org.au



**Mildura Senior College, Cnr 14th St & Deakin Ave
PO Box 1436
Mildura VIC 3500**

P: (03) 5021 2911

F: (03) 5023 2440

E: mildura.senior.co@edumail.vic.gov.au

www.milsen.vic.edu.au

VET Coordinator: Linda Snoxall, Email: vet@milsen.vic.edu.au

PLEASE NOTE: Information is correct at the time of printing, July 2021